



**THE VOICE OF
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SPEAKER PROFILE



Cyril Demaria

Consultant

Invest Europe

Cyril Demaria started in 2000 in fund investing (private equity funds, funds-of-funds, and start-ups) and fund raising. He was previously Partner in charge of Private Markets at Wellershoff & Partners, an independent buy-side and top-down research firm. Formerly Chief Investment Officer for private markets at UBS Wealth Management and for a multi-family office, he was also the advisor of the President of a French Bank. His experience encompasses investment and portfolio management in a Swiss fund-of-funds and a French insurance group. Cyril started his career as an analyst in a venture capital fund in the US and Europe.

Cyril is Affiliate Professor at EDHEC, lectures at EADA, and holds trainings for Invest Europe, France Invest and SECA. He authored six books on private equity, the best seller being "Introduction to private equity, private debt and private real assets" (Wiley, 3rd ed, 2019) translated in four languages. He published also "Private equity funds investing" (Palgrave, 2015), which was the result of his doctoral research.

Cyril holds a PhD from University St Gallen, Masters Degrees in Entrepreneurship (HEC Paris), Geopolitics, European Business Law, and a Bachelor in Political Sciences.



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Martin Frey

Partner

Baker McKenzie Zürich

Martin Frey's practice covers private equity - including venture capital and buyouts - mergers, acquisitions and corporate restructurings, with an emphasis on cross-border transactions. He also advises domestic and international clients on general corporate and tax law matters. He joined Baker McKenzie in 1991 and previously served on the Firm's Policy and Financial Committees and the Firm's Global and European Steering Committees of the Private Equity Practice Group. He is a recognized leader in the Swiss private equity market, and has been named "Lawyer of the Year" in private equity in the Best Lawyers-Ranking 2018. Martin is currently a member of the Management Committee of the Zurich Office of Baker McKenzie.



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Gabrielle Joseph

Principal

Rede Partners UK LLP

Gabrielle is responsible for Rede's origination and due diligence activities including, leading the comprehensive due diligence process carried out prior to any new Rede engagement. With over 13 years' private equity experience, Gabrielle joined Rede after spending ten years with MVision Private Equity Advisers, most recently as Senior Director. At MVision, she worked with a range of leading managers across the private equity, venture capital, private debt and infrastructure spaces. Previously, she was an Investment Analyst within the Life Sciences team at Atlas Venture, a global venture capital investor. She began her career with strategy consulting firm L.E.K. Consulting. Gabrielle holds an MA in Natural Sciences (Pharmacology) from Cambridge University.



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Daniel F. Muzyka

Dean and professor EMERITUS, UBC SAUDER SCHOOL

Dr. Daniel F. Muzyka is the President and Chief Executive Officer of The Conference Board of Canada. He is also Vice-President and Chair of the Natural Sciences and Engineering Research Council of Canada (NSERC).

He was previously the Dean and the RBC Financial Group Professor of Entrepreneurship at the University of British Columbia's Sauder School of Business. Prior to 1999, Dr. Muzyka taught and held senior administrative positions at a number of universities and institutions, including the Harvard Business School, INSEAD, Babson College, Northeastern University, Wharton School (University of Pennsylvania) and Williams College.

Dr. Muzyka has extensive experience in academics, business, and public policy and has participated on a number of boards of companies, venture capital funds, as well as not-for-profit and government organizations and committees. He worked in industry with General Electric in finance and strategy and was a strategy consultant with Braxton Associates. In addition, he has been a board member and consultant to several other business and not-for-profit organizations, including Vice Chair and a public director of the Investment Industry Regulatory Organization of Canada (IIROC), the Vancouver Board of Trade (Past Chair), Graduate Management Admissions Council (GMAC), New Ventures B.C., and the European Venture Capital Association. Dr. Muzyka chaired NSERC's Expert Advisory Committee on Partnerships and Innovation.

Dr. Muzyka currently serves or has served on various government councils, including task forces in Europe and North America. In British Columbia, he has served on the B.C. Competition Council, and the B.C. Premier's Technology Council, among others.

Dr. Muzyka holds a Doctorate of Business Administration from Harvard University and an MBA with concentration in Strategic Planning from the University of Pennsylvania.



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Christian Patze

Principal

M Ventures

Christian Patze, PhD, joined M Ventures in October 2016 and is currently an Associate in the Performance Materials Fund. In this role he is investing in early stage companies in the materials and tech space with a focus on the semiconductor and display industries. Previously, he was working for the Inhouse Consulting group at Merck KGaA, Darmstadt, Germany where he conducted various projects with focus on strategy development and project management in the business sectors Life Science and Performance Materials. Prior to that, he was in strategic marketing of Air Liquide Germany, developing a new sales channel for the small customer segment.

Christian studied chemistry in Heidelberg (Germany) and Sheffield (UK) and obtained a PhD working with BASF SE on new host materials for blue phosphorescent OLEDs as well as soluble TADF emitters. He also holds an MBA from Collège des Ingénieurs in Paris (France). Christian is based in Darmstadt.

SPEAKER PROFILE



Christian Schneider

Managing Partner

Vesalius Biocapital III Partners SàrL

Dr. Christian Schneider is a Managing Partner of Vesalius Biocapital and has been a venture capital executive for more than 17 years. As a life science expert, he has extensive hands-on work and investment experience in the areas of diagnostics, medtech, and therapeutics. As shareholder and board member he actively supports and advises start-up companies.

Starting as an R&D scientist at Boehringer Mannheim / Roche (Tutzing/Penzberg, Germany, 1992-1995), he developed automated tests for the early detection of cancer. At Centocor (Malvern, Pennsylvania, USA, 1995-2000, sold to Johnson&Johnson for USD 5B in 1999), he led the development of a panel of tumor markers in a transatlantic collaboration. Later, as a business developer and external research manager in Centocor's / Johnson&Johnson's biological therapeutics business, he negotiated licenses and development agreements, and managed international early-stage product development projects.

As a Managing Partner of venture capital firm PolyTechnos (Germany 2001-2008), he was directly responsible for the investments in and IPOs of OncoMethylome Sciences (Euronext, 2006), Devgen (Euronext, 2005) and Jerini (Frankfurt, 2005) and served as an independent director on the boards of Hepa Wash and MagnaMedics. In 2008, he joined the pan-European life science venture capital firm Vesalius Biocapital as a Managing Partner with responsibility for the investments and exits of Skyline (write-off) and Activaero (EUR 130m trade sale to Vectura, 2014). Across three Vesalius fund generations, he serves on the boards of portfolio companies Ventaleon, Omeicos, and Humedics.

Dr. Schneider holds a doctorate degree in veterinary medicine (1992) and a PhD in immunology (1995), both from the University of Munich, Germany, and an MBA with focus on healthcare administration from Penn State University, Pennsylvania (1999).



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Bryan Wood

Co-Founder, Partner & Managing General Partner

Alta Berkeley Venture Partners S.A. Switzerland

A founder of Alta Berkeley, Bryan Wood has significant experience in investing in venture capital situations across Europe and the USA. Alta Berkeley raised and fully invested six funds making some 120 investments in the US, Israel, Canada, UK and virtually every country in Western Europe, focused in the healthcare, information technology and media sectors.

Bryan was Alta Berkeley's principal fundraiser and made the firm's five most successful investments. He was also a Non Executive Director or Observer of over 50 companies - public and private - in 10 European countries, US and Israel.

Prior to AB Bryan was a director of MML a boutique financial firm where he put together venture capital investments and executed transactions for US clients. From 1970-76 he held a variety of financial and operating with American companies including being CFO-Europe for Gould Inc., a Fortune 200 company.

Bryan is a member of the Investment Advisory Committee of NanoDimension, a nanotechnology fund in Woodside, CA., and is also currently a director of four other companies, Eleison Pharmaceuticals Inc., Princeton, NJ a clinical stage drug company developing orphan drugs for cancer treatment, Provid Pharmaceuticals Inc., Monmouth Junction, New Jersey, a hybrid biotech company with a medicinal chemistry business and their own therapeutic pipeline, CyberCity 3D LLC based in El Segundo, CA., a state of the art 3D modelling company specialising in GIS and visualisation solutions and My Air, Wilmington, Delaware, which has developed a computerised harness for athletes and hospitals which measures breathing.

Bryan was educated in the USA - BS in Industrial Engineering, Virginia Tech, and Harvard University, MBA.