



**THE VOICE OF
PRIVATE CAPITAL**
VENTURE CAPITAL
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LONG TERM INVESTORS

SPEAKER PROFILE



Ceile Bird

Director

Deloitte LLP

Ceile is a Director in Investment Management and Private Equity audit practice at Deloitte In London. She has over 10 years experience of leading audits and is significantly experienced in technical accounting under IFRS and UK GAAP. Ceile has a deep understanding of the complexities of the Private Equity, a proven track record of delivering high quality audits and managing risk.

Ceile is currently responsible for the audits of a portfolio of large Private Equity management vehicles and their managed funds. Ceile has a track record of delivering high quality audits on large engagements and is experienced in auditing complex valuations across numerous sectors.



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Kristen Cote

Director - Portfolio Valuation

Duff & Phelps, A Kroll Business

Kristen Cote is a Director in the London office of Duff & Phelps and is a team member of the firm's Portfolio Valuation practice.

Kristen is specialised in financial economics with a focus on the valuation of financial instruments and cross border transactions. He performs valuation of portfolios of loans (private debts), non-performing loans, securitizations, asset backed securities, mortgage backed securities, collateralized loan obligations, common and preferred equity shares (private equity), interest rate swaps, options, swaptions, warrants, contingent claims, guarantee agreements, cash pooling structures and distressed investments.

In addition, Kristen collaborates with Duff & Phelps' Transfer Pricing, Mergers & Acquisitions, Transaction Opinions and Disputes & Investigations practices on business valuation and financial instrument pricing for international tax, transaction or litigation purposes.

Kristen lectures on advanced valuation and asset pricing topics at the London School of Economics, Paris-Dauphine University, Tsinghua University, King's College London and for various organizations, such as tax authorities, investment banks and hedge funds. He is also jury member of the D&P YOUNiversity Deal Challenge.

Prior to joining Duff & Phelps, Kristen was a Research Officer in the Financial Services Transfer Pricing practice of NERA Economic Consulting, an Oliver Wyman division. He was involved in a wide range of transfer pricing projects, including studies on intragroup capital structures, loans, equity shares, guarantees, location specific advantages, intellectual properties and asset management services.



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Cyril Demaria

Consultant

Invest Europe

Cyril Demaria started in 2000 in fund investing (private equity funds, funds-of-funds, and start-ups) and fund raising. He was previously Partner in charge of Private Markets at Wellershoff & Partners, an independent buy-side and top-down research firm. Formerly Chief Investment Officer for private markets at UBS Wealth Management and for a multi-family office, he was also the advisor of the President of a French Bank. His experience encompasses investment and portfolio management in a Swiss fund-of-funds and a French insurance group. Cyril started his career as an analyst in a venture capital fund in the US and Europe.

Cyril is Affiliate Professor at EDHEC, lectures at EADA, and holds trainings for Invest Europe, France Invest and SECA. He authored six books on private equity, the best seller being "Introduction to private equity, private debt and private real assets" (Wiley, 3rd ed, 2019) translated in four languages. He published also "Private equity funds investing" (Palgrave, 2015), which was the result of his doctoral research.

Cyril holds a PhD from University St Gallen, Masters Degrees in Entrepreneurship (HEC Paris), Geopolitics, European Business Law, and a Bachelor in Political Sciences.



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Paul Ellison

Partner

Clifford Chance LLP

Paul Ellison is funds-focused financial regulatory partner, based in London. Prior to this, Paul was financial regulatory partner at Macfarlanes, where he was advising on a wide range of matters including the regulation of private equity funds, fund structuring, and the regulatory aspects of corporate transactions. A member of the British Private Equity & Venture Capital Association's regulatory committee, Paul brings additional financial investor focused expertise to the firm's team in London.



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Philippe Jost

Director

Capital Dynamics

Philippe is a Director and Head of Risk & Solutions. He is a member of our Responsible Investment ("RI") Committee and also a member of our RI Committee • Truly Invested® in our Performance. He has over 10 years of experience in the financial industry, focusing on portfolio and risk management. He has authored and co-authored different research papers in this field and is also, since 2017, the Head of Investment Risk. Prior to joining Capital Dynamics, Philippe was a quantitative researcher at Fundo, where he created dynamic risk management solutions for pension funds. Earlier in his career, he was a researcher at the Swiss Federal Institute of Technology, where he wrote his thesis on sparse approximation. Philippe holds a master's degree in Communication Systems and a PhD in Signal Processing from the Swiss Federal Institute of Technology.



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Ryan McNelley

Managing Director

Duff & Phelps, A Kroll Business

Ryan McNelley is a managing director in the London office of Duff & Phelps, and part of the Portfolio Valuation service line within the Alternative Asset Advisory business unit. Ryan's clients primarily include alternative investment fund managers, including private equity and private debt fund managers, hedge fund managers, infrastructure fund managers, real estate debt fund managers, etc., in both Europe and in the U.S.

Ryan assists such clients in all matters related to valuation: Assisting alternative fund managers in establishing valuation policies and procedures that meet investor and regulator standards of top tier governance and independence; Providing independent and objective third-party valuations of the underlying assets of such funds in order to validate whether the fund manager's valuations are fair and reasonable; Assisting with the valuation of the carried interest of the fund for tax or management incentive purposes; Performing fairness opinions when assets are transacted between related parties; Benchmarking the returns of the fund, with the aim of identifying and quantifying the manager's unique contribution to value creation. The primary focus of Ryan's work is in assisting alternative investment fund managers demonstrate top tier governance to all stakeholders, including most importantly: limited partners and regulators. All of Ryan's work is at the behest of the ultimate stakeholders: the limited partners to the alternative funds sector.

Ryan is a regular speaker at conferences across Europe and is part of several industry working groups and trade organisations. Most notably, Ryan was a contributing author to the Alternative Investment Management Association's (AIMA) Guide to Sound Practices for Hedge Fund Valuation, and is a member of Invest Europe's Working Group on Accounting Standards, Valuation and Reporting.

Ryan's past experience includes seven years in various finance and business management roles at Maxim Integrated Products, a Silicon Valley semiconductor company.



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Bhargavi Mudakavi

Associate

Goodwin Procter (UK) LLP

Bhargavi Mudakavi is an associate in the firm's Business Law Department and a member of its Real Estate Industry group and Real Estate Private Investment Funds practice. Ms. Mudakavi has advised a number of investment managers on the establishment of funds and joint ventures in the private equity, real estate, and real estate debt sectors. She has also advised a number of institutional investors on investments in similar structures. She joined Goodwin in 2015.



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Andrew Pollock

Associate

Goodwin Procter (UK) LLP

Andrew Pollock is an associate in the Business Law Department and a member of the Private Equity group. His practice focuses on the establishment of private equity, debt and infrastructure funds. Mr. Pollock's clients include investment managers across a range of strategies, including direct private equity mid-market investment, longer term infrastructure investments as well as fund of funds and secondary investing. He advises these investment managers on their fund structuring and capital raising strategies as well as day-to-day legal compliance and investor facing matters.

Recent experience acting for fund of funds and debt focused fund managers includes advising Westbourne Capital in relation to numerous direct lending programmes, Capital Dynamics in relation to their fund of fund programmes in the private equity and energy and infrastructure space, and Triton in relation to their €500 million debt opportunities platform. Mr. Pollock has also acted for the BNP Paribas in connection with a number of their managed vehicles investing into a range of European fund products.

Mr. Pollock also has experience advising first time fund managers on their initial structuring requirements and raising seed investment.

In addition to structuring investment funds, Mr. Pollock advises clients on their internal management and advisory entity structuring and their executive incentivisation programmes through carried interest and co-investment schemes. Mr. Pollock has also advised clients who are looking to invest in fund products across a range of asset classes.



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Mark Thome

Senior Financial Reporting Manager

Aztec Group Guernsey

Mark Thome is Senior Financial Reporting Manager at the Aztec Group Guernsey. Mark joined the Aztec Group in 2015.

Prior to Aztec Group, Mark was Private Equity Supervisor at RBC Wealth Management.

Mark is an Executive Committee member of the Guernsey Society of Chartered and Certified Accountants (GSCCA).