



**THE VOICE OF
PRIVATE CAPITAL**
VENTURE CAPITAL
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LONG TERM INVESTORS

SPEAKER PROFILE



Warren Allan

Partner

Proskauer

Warren Allan is a partner in the Private Funds Group. Warren advises clients on a broad range of secondary transactions, including the purchase and sale of portfolios of private fund interests, fund restructurings, and manager-led liquidity solutions. He also advises European sponsors on raising investment funds, direct and indirect co-investments, and buy-outs.



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Sacha Gofton-Salmond

Senior Counsel

Travers Smith LLP

Sacha is an investment funds lawyer, focusing on secondaries (acting on the buy-side and sell-side), fund and manager restructurings and co-investments for institutional investors.

Her recent work includes acting for a major UK institution on the sale of a \$1 billion portfolio of LP interests in over 40 private equity funds, acting for a large UK pension fund on the transfer of a \$160 million portfolio of private equity fund interests, the spin-out of a European venture capital group to create an independent business, and a number of infrastructure and real estate consortium and syndication arrangements utilising fund structures.

Additionally, Sacha has experience of corporate M&A transactions and LLP work for fund managers. During her time at Travers Smith, Sacha has also been on secondment to a well-known UK private equity firm.



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Paul Koffel

Partner

Coller Capital

Paul is Partner responsible for the structuring, negotiation and execution of investments. He is based in the firm's London office.

Prior to joining Coller Capital in 2007, Paul practised as a corporate lawyer with the London offices of Allen & Overy LLP and Covington & Burling LLP, where he gained experience in a wide range of public & private M&A, equity capital markets and secondary private equity transactions. Paul began his career at Freehills (now Herbert Smith Freehills) in Sydney.

Paul has a BA/LLB in law from the University of New South Wales.



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Giles Lawson

Principal

Coller Capital

Giles is an Execution Principal, responsible for the structuring, negotiation and execution of investments. Giles is based in the firm's London office.

Prior to joining Coller Capital in 2012, Giles practised as a corporate lawyer at Slaughter and May in London where he advised on a range of M&A, corporate finance and commercial transactions. He undertook his legal training at Penningtons in London.

Giles has a BA (Hons) in History from Royal Holloway, University of London and obtained his legal qualifications at BPP Law School.



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Tarek Mardini

Partner

POELLATH

Tarek Mardini is a partner in the private funds practice group of P+P Pöllath + Partners where he focuses on private investment funds and alternative asset management. He is based in Berlin, Germany. Tarek regularly advises on secondary fund transactions representing both sellers and buyers in complex portfolio sales of fund interests as well as fund managers in GP-led restructurings. He also regularly advises both German and international fund managers in structuring, marketing and managing buyout, growth capital, venture capital, turnaround, mezzanine and private debt as well as primary and secondary fund-of-funds and other investment funds.

On the investor side, he reviewed and negotiated several hundred international fund investments for German institutional investors as well as family offices regarding legal, regulatory and tax aspects. His special expertise includes advising on fund governance issues (including ILPA principles and dispute situations) as well as tailored review of terms and conditions of private equity funds.

Tarek regularly publishes on tax, corporate and regulatory aspects of private equity funds. He is the co-author of a leading commentary on German tax aspects of private equity funds and has written several articles on fund terms, fund governance and secondary transaction issues. He is a regular speaker at German and international conferences and seminars (including the International Bar Association and Invest Europe).

He studied law in Berlin (Germany), Glasgow (UK) and the University of Connecticut School of Law (USA) where he graduated with a master of laws degree (LLM). During his studies, he received a Fulbright Scholarship and Friedrich-Naumann-Scholarship. Since 2010, Tarek has been a board member of the German-American Lawyers Association. Tarek is also a member of the investor regulation working group of Invest Europe. Prior to joining P+P Pöllath + Partners, he worked for an international law firm in the US and one of the largest international investment banks.



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Daniel Quinn

Partner

Akin Gump LLP

Daniel Quinn has extensive experience advising private equity funds, and their investors, on a wide range of investment funds work. Daniel has advised fund managers across the private equity, credit, and infrastructure sectors in both established and developing markets.

In addition, Daniel is a market-leading adviser on secondary transactions having been lead adviser on the largest unsyndicated secondary deal, and the largest GP-led restructuring to date.

Daniel also acts for investors in funds, regularly counselling sovereign wealth funds, pension funds, government agencies and others on various aspects of their investment program including participation in funds, co-investments and managed accounts.



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Matthew D. Saronson

Partner

Debevoise & Plimpton LLP

Matt Saronson is a partner at Debevoise & Plimpton. He advises sponsors and investors on the U.S. and international tax aspects of private equity funds, and represents private equity and corporate clients in complex, cross-border and multi-jurisdictional acquisitions, dispositions, financings and partnership transactions. Working with the firm's fund formation lawyers in the United States, Europe and Asia, he has advised on a broad spectrum of private funds. Mr. Saronson is a member of the taxation committee of the British Private Equity & Venture Capital Association, and of the international tax and tax reporting working group of Invest Europe.

Mr. Saronson is recognised in The Legal 500 UK. In previous editions of the guide he is noted for his ability to "distil sophisticated concepts into plain English". He joined Debevoise's New York office in 1997 and relocated to the firm's London office in 2003, where he became a partner in 2006.



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Sunaina Sinha Haldea

Global Head, Private Capital Advisory

Raymond James

Sunaina is Global Head of the Private Capital Advisory of Raymond James. She was Founder and Managing Partner of Cebile Capital, a placement agent and secondaries advisor that has raised exceptional mid-market funds and served as an advisor to both buyers and sellers of a significant number of secondaries deals. In 2015, Sunaina was named Best Placement Agent and Winner of the European Emerging Leaders Awards.

Prior to founding Cebile Capital, Sunaina worked at Brevan Howard, a \$40 billion asset manager, where she was in charge of marketing and investor relations in Asia, Middle East and Australia. Earlier, she worked at Bridgewater Associates, an \$82 billion asset manager, where she covered investors in Europe, Middle East, Asia and the United States.

Sunaina is also an angel investor and Non-Executive Director. She serves as Executive Chairperson of the Board of Barrecore, Europe's largest luxury fitness boutique, and as Chairperson of the Board of Mindful Chef. She also serves as Business Advisor to the Stanford Institute for Innovation in Developing Economies (SEED). Sunaina has also been a Guest Lecturer at Stanford University in masters level courses in the School of Engineering, including Global Entrepreneurial Marketing and Global Entrepreneurial Leadership. She has written and published case studies for the Stanford Technology Ventures Program in the Stanford School of Engineering.

Sunaina obtained a BS in Management Science and Engineering and an MS in Chemical Engineering, both from Stanford University where she was also a Mayfield Fellow. Sunaina has an MBA from Harvard Business School.



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Jenny C. Wheeler

International Counsel

Debevoise & Plimpton LLP

Jenny Wheeler is an international counsel in the firm's Tax Department. She advises clients on the tax aspects of establishing and operating various types of investment funds, including private equity, debt and real estate funds, and on a variety of private equity transactions such as secondaries.

A long-standing, prominent member of the London tax and investment management community, Ms. Wheeler sits on the British Venture Capital Association BVCA Tax Committee and on the Association of Real Estate Funds AREF Brexit Committee. She is also the lead editor of the book "Global Tax Aspects of Private Fund Formation" published in 2016, and is the editor of the IBA publication "Business Law International".

Ms. Wheeler is admitted to practise in both England & Wales and New York.