

SPEAKERS



Bjorn Tremmerie is Head of Technology Investments at the EIF, which he joined in 2002. With his team he invests and monitors investments in VC funds and is in charge of a portfolio of over 250 European VC funds. Bjorn sits on the Investment Committee of the Dutch Venture Initiative Funds-of-Funds and is also a member of KfW Capital's Advisory Board.

Before joining EIF, Bjorn used to work for a globally active VC fund. He started his career at ING in investment banking.



Cyril Demaria started in 2000 in fund investing (private equity funds, funds-of-funds, and start-ups) and fund raising. He is currently Head of Private Markets Strategy at Julius Baer. Cyril was previously Partner in charge of Private Markets at Wellershoff & Partners, an independent buy-side and top-down research firm. Formerly Chief Investment Officer for private markets at UBS Wealth Management and for a multi-family office, he was also the advisor of the President of a French Bank. His experience encompasses investment and portfolio management in a Swiss fund-of-funds and a French insurance group. Cyril started his career as an analyst in a venture capital fund in the US and Europe.

Cyril is Affiliate Professor at EDHEC, lectures at EADA, and holds trainings for Invest Europe, France Invest and SECA. He authored six books on private equity, the best seller being "Introduction to private equity, private debt and private real assets" (Wiley, 3rd ed, 2019) translated in four languages. He published also "Private equity funds investing" (Palgrave, 2015), which was the result of his doctoral research.

Cyril holds a PhD from University St Gallen, master's degrees in Entrepreneurship (HEC Paris), Geopolitics, European Business Law, and a Bachelor's in political sciences.



Marleen Dijkstra is a Managing Director in the Primary Fund Investments team of **AlpInvest Partners** and is responsible for sourcing, evaluating, and executing fund opportunities in Europe. She joined AlpInvest Partners in 2009 and is based in Amsterdam.

Marleen received a BSc in Business Economics and an MSc, cum laude, in Financial Economics from Erasmus University Rotterdam. She also received a LL.M in Financial Law from the Erasmus School of Law. She represents AlpInvest Partners on various Advisory Boards.



Maud Lazare is a Partner with **Seroba** with responsibility for Investor Relations. She has a background in private equity and asset management.

Maud graduated from Université Pierre et Marie Curie, Paris VI, with a Masters in Fundamental Mathematics, as well as from Université Paris Dauphine with a Masters in Modelling, Optimisation, Decision and Organisation.

Prior to joining Seroba in 2023, Maud was a Partner with French life science VC, Truffle Capital, where she was responsible for Investor Relations. Her previous experience was at Massena Partners, a family-office where she also held a role at its Private Markets spin-off, Essling Capital. In addition, Maud has held business development roles in asset management firms such as La Française and Richelieu Finance. She began her career as an equity derivatives trader in BNP, based in both Paris and Tokyo.



Nick Glynn is a senior counsel in the Financial Services & Markets Department of **Travers Smith**.

Nick advises on a range of financial regulatory and ESG matters including cross-border fund marketing and distribution, securitisation, business line licencing and structuring, regulatory perimeter issues, regulatory capital and consolidation, change in control, sustainability disclosures and ESG financial product labelling.

He mainly works with international asset managers in both the retail and institutional spaces and capital markets businesses. Nick joined the firm in 2015.



Michael O'Brien Kelly is a senior associate in the private funds team at **Travers Smith**. He specialises in the structuring, formation and distribution of private investments funds, with particular experience working with private equity, venture capital, and infrastructure sponsors.

Michael is dual-qualified in England and Ireland (non-practising), and has worked with leading law firms in London, Dublin and Boston. He also spent a significant period of time on secondment with the IR team of a large global growth equity sponsor advising them on general fundraising matters.



Tanya McHale joined **Oppenheimer** in 2021 as Managing Director and Co-Head of the Global Fund Placement and Advisory Group. Tanya co-leads the team overseeing all aspects of the group and is deeply involved in global origination, fundraising execution and strategic advisory work as well as transaction advisory and investor coverage.

Prior to Oppenheimer, Tanya was with MVision Private Equity Advisers which she joined in 2001 at its foundation. At MVision, Tanya was a member of the firm's leadership team and led the EMEA business. She played a prominent role in global origination and strategic advisory work for leading investment advisory firms, as well as distribution to institutional investors. Tanya is an experienced private equity professional with global experience having managed fundraisings and distribution in Europe, North America and the Asia Pacific region.

Prior to joining MVision, Tanya was with Credit Suisse First Boston Bank and prior to this DLJ Phoenix Private Equity in London. Tanya also has a background in Asia having studied and taught in Japan for over two years.

Tanya holds a Bachelor of Arts Joint Honours degree in French and Politics from the University of Leicester, which included one year studying at the L'Institut Britannique in Paris.